

## RESOURCE FAIR PARTICIPANTS

The following state agencies and business advocate organizations will be available to discuss programs and services during registration and networking breaks.

Center for Innovative Technology  
Department of Agriculture & Consumer Services  
Department of Alcoholic Beverage Control  
Department of Business Assistance  
Department of Environmental Quality  
Department of Forestry  
Department of Labor & Industry  
Department of Minority Business Enterprise  
Department of Professional and Occupational Regulation  
Department of Rehabilitative Services  
Department of Taxation  
Department of Transportation  
Department of Mines, Minerals and Energy  
Internal Revenue Service  
Procurement Technical Assistance Center  
Small Business Administration  
Small Business Development Center Network  
State Corporation Commission  
Virginia Commonwealth University, School of Business  
Virginia Economic Development Partnership,  
International Trade Division  
Virginia Electronic Commerce Technology Center  
Virginia Employment Commission  
Virginia Housing Development Authority  
Virginia's Philpott Manufacturing Extension Partnership  
Virginia Tech, Cooperative Extension  
Virginia Tech, Office of Economic Development



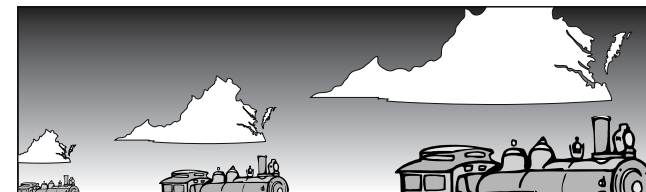
707 East Main Street, Suite 300  
Richmond, Virginia 23219  
804.371.8200

Virginia Business Information Center  
804.371.0438  
866.248.8814 (toll free)  
**WWW.DBA.VIRGINIA.GOV**



## Virginia Economic Development Seminar

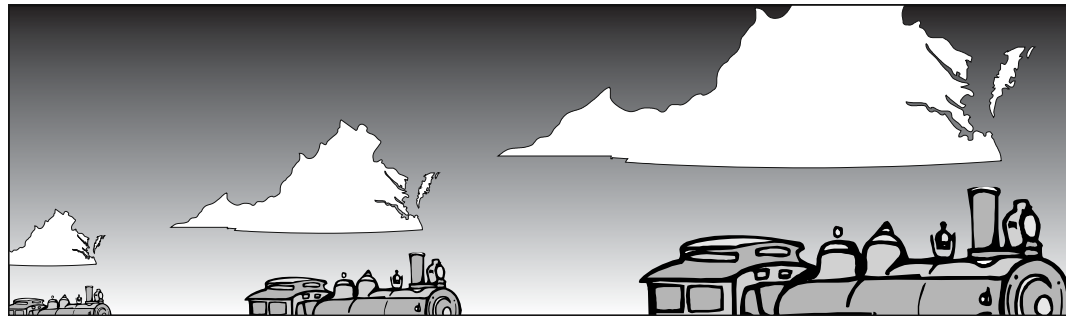
News, Networking, & Knowledge  
for the Business & Economic Development Communities



## THE COMMONWEALTH'S GROWTH ENGINE: *Virginia's Existing Businesses*

Wednesday, December 7, 2005  
Richmond Sheraton West  
Richmond, VA

# THE COMMONWEALTH'S GROWTH ENGINE: *Virginia's* *Existing Businesses*



**8:00 - 8:45 a.m. Registration & Refreshments**

**8:45 a.m. Welcome**

**Mike Eisenman**

Agency Director

*Virginia Department of Business Assistance*

**9:00 a.m. Panel -  
Best Practices from  
Local Economic Developers**

Moderator: **Wayne Waldrop**

Director

Existing Business Services

*Va. Department of Business Assistance*

Panelists: **Karen Epps**

Business Assistance Coordinator

*Hanover County, Economic Development*

**Mike 'Yaz' Yaskowsky**

Team Leader

Existing Business

*City of Hampton, Economic Development*

**Lisa Fultz**

Manager

*West Piedmont Business Dev. Center*

**10:30 a.m. Panel -  
Challenges Facing Virginia Businesses**

- **Skilled Trades Shortage**
- **Entrepreneurial Gaps**
- **Health Care Costs**

Moderator: **Doug Forshey**

Publisher

*Virginia Business Magazine*

Panelists: **Bob Leber**

Director

Education & Workforce Development

*Northrup Grumman*

**Dave Fuller**

Manager

Existing Business Services

*Va. Department of Business Assistance*

**PJ Maddox, Ph.D., RN**

Professor

*George Mason University*

*Center for Health Policy,*

*Research & Ethics*

**12:00 Noon Luncheon Presentation -  
The State of Virginia Businesses**

Moderator:

**Mike Eisenman**

Agency Director

*Va. Department of Business Assistance*

Speaker:

**The Honorable Michael Schewel**

Secretary of Commerce & Trade

*Commonwealth of Virginia*

**10:30 a.m. Networking Break**

**11:30 a.m. Networking Break**

**1:00 p.m. Adjourn**